Industry Overview

* Aproximately 130,000 dentists offices operate in the US (4/2011) down from 140,000 in the prior year
* Roughly 80% of dentists offices practice general dentistry
* In 2006 the US the average annual revenues per office is about $500,000; the median revenues as of March 2011 were $873,000
* The average dental office in 2006 had 4,000 patient visits per year
* As of April 2011 there were about 65 dentists per 100,000 people in the US with North East States (DC, NJ, and CT) havinge the highest ratios of dentists per population.
* Per capita (i.e. per person) spending on dental services is about $350 per capita in the US with some areas in the Northeast reaching to over $400 per capita
* Annual revenue per employee is about $120,000
* Solo dentists (i.e. practice with 1 dentist) were the most common form of private practice in 2009, accounting for 59% of all dentists in private practice
* About 70% of solo dentists graduated from dental school before 1988
* The average age of a solo dentist as of 2008 was approximately 53.7 years of age with male dentists averaging at 54.6 yrs of age and females at 45.6 years of age
* The percentage of female dentists was higher among new employed dentists (who graduated from dental school in the last ten years). Women comprised 55.0% of new employed dentists and 37.2% of all employed dentists (as of 2008)