Financial Data

* Selling/Buying a practice - as a rule of thumb typically practices sell at 60 to 75 percent of one year's gross revenues
* Compensation of a sole practitioner general dentist is usually in a range of 25 to 35 percent of gross revenues
* Staff wages tend to be the largest operating expense for dental practices with a range of 20 to 25 percent of gross revenues
* Professional materials and supplies tend to make up between 4 to 6 percent of gross revenues
* Per the American Dental Association, Survey Center, Surveys of Dental Practice
  + 2008 mean net income for general practitioners was $207,210 but when using 2004 as a base year where the mean net income was $185,940 and inflation adjusted figure for 2008 came to $181,800 (i.e. $4,140 less than 2004)
  + 2008 mean net income for specialists was $342,270 but when using 2004 as a base yeare where the mean net income was $315,160 the inflation adjusted figure for 2008 came to $300,300 (i.e. $14,860 less than 2004)